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Kevin Yu, Director for Asia Pacific Tokyo, Japan September 2010

# **Tesla Roadster**

- "Performance with a clean conscience"
- Faster than other supercars zero tailpipe emissions
- 0-97 kph acceleration: 3.7 seconds (Sport model)
- Range: 394 km (US EPA testing)

2010 Japan Prices:

Base: ¥1280万~ (税込み)

Sport: ¥1480万~ (税込み)

# Pure EVs vs. Hybrids

# The Tesla Roadster is a battery-electric vehicle that consumes no petroleum whatsoever. By contrast, hybrids consume petroleum.

		Example	Powertrain	Distinction
Increasing use of electricity	Hybrid	• Toyota Prius	<ul> <li>Electric motor and small battery</li> <li>Internal combustion engine</li> </ul>	<ul> <li>Engine may shut down when car stops (e.g., at a stop light)</li> <li>Battery can capture energy from braking</li> <li>Engine can recharge battery</li> </ul>
	Plug-in hybrid	Opel Ampera (expected soon)	<ul> <li>Electric motor and small battery</li> <li>Internal combustion engine to extend range</li> </ul>	<ul> <li>Car uses electricity on short-haul trips if battery is charged.</li> <li>Car uses engine whenever battery is not charged.</li> <li>Plugging into an outlet can recharge battery.</li> </ul>
	Pure EV	• Tesla Roadster	<ul> <li>All-electric powertrain</li> <li>Charger is on board the car</li> <li>Plugs into conventional outlets</li> </ul>	<ul> <li>Runs purely on electricity</li> <li>More torque than you can imagine</li> <li>Does not burn petroleum</li> <li>"Energy agnostic": Can be fully or partially recharged using renewable energy, including solar, wind, hydro or tidal</li> </ul>

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#### Tesla

### **Countries Want Clean Cars! For Example:**



#### Japan

- Fully exempt from standard vehicle taxes through 2012
  - 自動車税
  - 自動車取得税
  - 自動車重量税
- Eligible for 3,240,000 yen in cash rebate



#### Hong Kong

- First Registration Tax waived
- Government supporting dedicated free charging points throughout city



#### Singapore

- 40% discount on Additional Registration Fee
- TIDES program tax exemption



#### Taiwan

- Three-year suspension of commodity tax and vehicle license tax on electric cars

### **Tesla's World-Class Powertrain**

Proprietary 56 kWh **Controls and Software** Lithium ion battery pack .......... **Power Electronics** Module **Proprietary 288hp** (DC-AC Inverter, Charger) **AC Induction Motor** and Gearbox

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### **Infrastructure Isn't the Problem**



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## **Full Charge Range**



